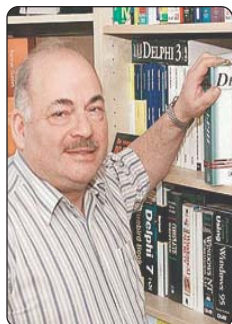


our principal



The GEP Consultancy is headed by Gerry Pelosi MIAP. Gerry is a professional IT practitioner with multiple business skills, extensive technical know how, and a great deal of management expertise.

Thirty years in the work place has resulted in Gerry accumulating a wide

range of practical experience and knowledge across a broad variety of subjects. His particular fields of expertise include:

hardware

RS6000, PCs, peripherals and networking equipment

operating systems

IBM AIX, Novell NetWare, MS Windows (desktop and server, all versions) and DOS

programming languages

ObjectPAL, VBA, Delphi and C++

business fields

General management, printing, desk top publishing, accountancy, marine survey, pensions and annuities

Your point of contact within the Consultancy is Gerry Pelosi — your access to business solutions based on real knowledge and understanding of systems, both hardware and software. Gerry also supervises the day to day support operations of the Consultancy, and leads the teams which work on the larger scale projects.

professional affiliations

Gerry Pelosi is a member of the Professional Contractors Group (PCG), the UK Borland User Group (UK BUG) and The Trust Group.

The PCG was formed in May 1999 as a pressure group, and is now the recognised representative body for knowledge based independent contractors and consultancies. The aim of UK BUG is to provide expert support and technical seminars for users of Borland tools and utilities.

Both organisations maintain databases of members and their skills. When the need arises, the GEP Consultancy utilises these databases to source specialist knowledge not available in house.

The Trust Group is a UK wide network of many hundreds of ICT professionals. Organisations engaging the GEP Consultancy have the confidence of knowing that the full support of The Trust Group is available to provide any additional expertise and information required.

code of conduct

The GEP Consultancy adheres to the Codes of Conduct published by the Institution of Analysts & Programmers (IAP) and the British Computer Society (BCS).

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bespoke
software

creating
business software
to meet your needs

gepconsultancy
it consultants and
software engineers

why bespoke software

It's quite straightforward; so we can offer customised solutions to all your data management problems. We supply Windows based software tailor made to meet your needs. We can help you control and manage any task that includes data manipulation, from simple lists to complex workflow processes.

Our goal is to design software that meets your businesses needs and adds value to your management processes.

Information Technology, hardware and software are our stock-in-trade. But that doesn't mean we'll dazzle you with jargon, or let our technology experts lose sight of your bottom line. We are business people, you are a business person, and we both speak the language of commerce.

what we can do for you

- analyse your existing systems and thoroughly discuss your needs so that we have a crystal clear understanding of exactly what you want your bespoke software to do
- use this understanding to write software which does the job you want and then install it for you
- address and advise on any hardware issues you may have
- provide ongoing support to meet your future needs

how we do it

We normally follow a four-stage conceptual process when designing software.

stage one

We work with you to get a general understanding of what your business is about. From this we will explore with you how bespoke software can be used to enhance your workflow. This is part of

the initial meeting and is usually free. After our first meeting we prepare an estimate for each stage of the project. If our project plan and costing is acceptable to you we move to stage two.

stage two

This is the analysis and design phase of the project and involves drafting a detailed specification of your requirements. Analysis can take up 30% or even more of the project life: time well spent as misunderstandings at this stage are usually the cause of eventual software failure. The subsequent design phase creates a blueprint for the software.

stage three

At this point the application code is written, based on the design produced previously. It may be done in modular sections, depending on the size and complexity of the project. If this is the case, it will have been planned as a result of the detailed specifications at the design stage.

stage three

Now you can see the fulfilment of the work done as the finished product is tested and installed on your hardware. Again, the testing and installation is quite likely to be done in modular sections for complex projects.

payment

Our usual practice is to issue a bill at the end of each stage, although we may also negotiate for a retainer up front. In the case of very large or very complex projects, stages may be broken down into sections with an invoice being issued as each is completed.

clients and systems

The GEP Consultancy has designed, developed, maintained and enhanced software and systems for a wide range of clients from government departments to financial institutions. Some of our clients have been

department of health

maintain and enhance the ERA Database System - a registration system for the Medical Devices Agency - an Executive Agency of the Department of Health

jaydee heating ltd

design and develop an estimating and tendering system for Jaydee Heating Ltd, a firm of specialist industrial heating and ventilation Engineers

serco ltd

design and develop contract procurement and documentation system for Serco Defence (Estate Management), a member of the Serco Group supplying support services to the Ministry of Defence.

wesleyan assurance society

design and develop a recording, contact and workflow processing system to control the administration of the pension mis-selling review. The system had to comply with the reporting requirements of the regulatory body, the Financial Services Authority.

design and develop an administration and processing system for making periodic payments to the annuitants of the Medical Sickness Society, part of the Wesleyan Assurance Society.